

# Reduce the Costs of Work-Related Injuries



## Supervisor Training Program

This one day workshop is designed to provide supervisors, managers, human resource specialists, and anyone else who is responsible for Workers' Compensation with the most current and up-to-date information on the development of disability following a work-related injury. We will help you recognize how some workers "slip into disability" and we will give you tools to facilitate recovery.

- TIME:** 9:00 – 4:00
- LOCATION:** Your place or ours. We can adapt to a variety of locations depending on your needs.
- DATE:** For a schedule of available dates, click on the Events section of our website ([www.workabilitymanagement.com](http://www.workabilitymanagement.com)).
- FEES:** Our attendance fees are as follows;
- \$195 for each staff member in attendance (minimum of 8)
  - 9 to 15 attendees from your company - \$175 each
  - 16 or more attendees from your company - \$165 each
  - additional charges for travel, meeting room fees, etc. may apply
  - contact us for specific financial arrangements

Most individuals who are injured on-the-job recover quickly and return to work with little or no lost time. For some, however, their condition becomes chronic and may be disabling. The primary reasons for the development of such disability have more to do with how an individual copes than with the actual severity of any physical problems.

One of the primary goals of the **WORK Ability Management Program** is to help you and your company return injured workers to the job quickly, safely, and efficiently. We will help participants understand the problem and we will provide them with the tools required to combat the escalating costs of work-related injuries and illnesses.

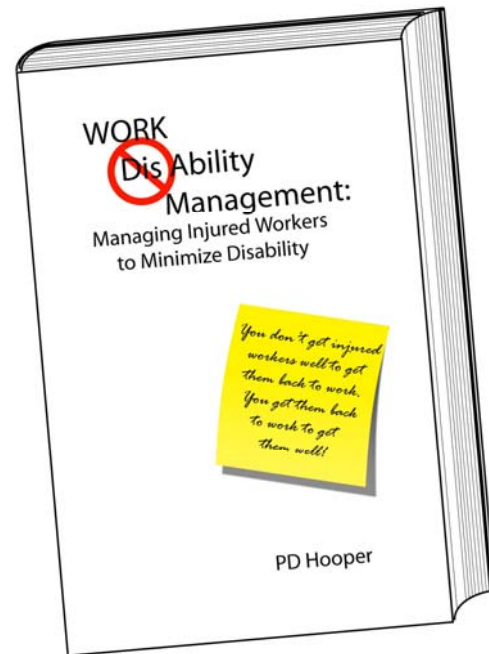
### What we will cover;

- risks factors for disability
- the development of disability
- how to recognize individuals who may "slip into disability"
- effective stay at work, return to work, and transitional work programs
- how to decrease disability rates, improve return to work and worker satisfaction by improving communication
- who to communicate with
- what to say and what not to say

**Let us show you how to improve the bottom line.**

## Did You Know?

- 8 out of every 10 people have back pain at some point in their life
- 1 out of every 3 people has a back problem at the moment
- back pain is the number 2 reason for seeking the advice of a doctor
- back pain is the leading cause of disability in workers between the ages of 19 and 45
- the costs for back pain exceed \$100 million annually, 1/3 of these costs going to surgery
- back pain accounts for roughly 1 out of every 5 Workers' Compensation claims
- back pain accounts for \$1 out of every \$3 spent on WC
- approximately 10% of all those injured at work account for 80-90% of the total costs of work-related injuries
- cumulative trauma disorders (e.g. carpal tunnel syndrome) are more common than all other forms of occupational illnesses combined
- Workers' Compensation is the #3 route to welfare
- indirect costs may be 3 to 5 times more than direct costs
- for a company with a 5% profit margin, \$480,000 are needed to offset the costs of an injury with total costs of \$24,000



If you can't attend one of our workshops, you can still buy this exciting new text;

***WORK Ability Management:  
Managing Injured Workers  
to Minimize Disability***

Paul D. Hooper, DC, MPH, MS

340 pages of "must-have" information

\$61.24 plus shipping and handling

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To look at the Table of Contents and to preview a few sample pages, go to...

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